

THE LIST

RESIDENTIAL DEVELOPERS

Ranked by number of units sold in L.A. County in 2015

► NEXT WEEK

The Largest Hotels and Meeting Facilities in L.A. County

THE PACESETTER: The largest homebuilder in Los Angeles County is Lennar Corp. with 394 units sold in the county last year, according to data provided by Metrostudy, a Hanley Wood company. Miami-based Nationwide constructed 24,292 new homes last year. Local projects for the company include 2775 Cahuenga in Hollywood, Southe Pointe in Diamond Bar, and West Creek in Valencia.

EXECUTIVE: Warmington Residential promoted Matt Tingler to president and chief operating officer as of Jan. 1. He oversees divisions in California and Nevada.

NEWPORT BEACH: In March, William Lyon Homes named Matthew Zaist as sole chief executive and president of the company. He had served as co-chief executive with William Lyon since July 2015. Lyon was named executive chairman.

Rank	Company • name • address • website	L.A. County Units Sold • 2015 • 2014	Average Sale Price • 2015	Average Square Footage • 2015	Profile • headquarters • ownership • stock ticker	Top Local Executive • name • title • phone
1	Lennar Corp. 25 Enterprise Aliso Viejo 92656; lennar.com	394 191	713,096	2,573	Miami public LEN	Jon Jaffe COO (949) 349-8000
2	KB Home 10990 Wilshire Blvd. Los Angeles 90024; kbhome.com	323 226	738,068	2,547	Los Angeles public KBH	Jeffrey T. Mezger CEO, President (310) 231-4000
3	Olson Co. 3010 Old Ranch Parkway, Suite 100 Seal Beach 90740; olsonhomes.com	180 104	551,985	1,655	Seal Beach private	Stephen E. Olson Chairman (562) 596-4770
4	Ocean Development Inc. PO Box 410 Sunset Beach 90742; oceandevlopment.com	168 165	626,683	NA	Huntington Beach private	Amy Cyprus President (714) 889-7058
5	D.R. Horton Inc. 535 N. Brand Blvd., Suite 900 Glendale 91203; drhorton.com	118 139	714,946	3,267	Fort Worth, Texas public DHI	John Scull Division President (818) 334-1955
6	Warmington Homes 3090 Pullman St. Costa Mesa 92626; homesbywarmington.com	115 28	494,704	1,677	Costa Mesa private	Matt Tingler President (714) 557-5511
7	City Ventures 3121 Michelson Drive, Suite 150 Irvine 92612; cityventures.com	113 117	721,341	2,147	Irvine private	Craig Atkins Chairman (949) 258-7555
8	Beazer Homes 1800 E. Imperial Highway, Suite 140 Brea 92821; beazer.com	100 8	540,516	1,802	Atlanta public BZH	Steve Cauffman V.P., Sales and Marketing (714) 285-2900
9	Toll Bros. Inc. 725 Town & Country Road Orange 92868; tollbrothers.com	92 132	777,650	2,655	Horsham, Pa. public TOL	Seth Ring President, Southern California (714) 347-1300
10	Zen Development 238 S. Atlantic Blvd. Alhambra 91801; casitazen.com	92 NA	479,707	1,268	Alhambra private	Sam Wong Manager (626) 384-1780
11	William Lyon Homes 4695 MacArthur Court, Eighth Floor Newport Beach 92660; lyonhomes.com	89 193	712,169	1,965	Newport Beach public WLH	Matthew Zaist CEO, President (949) 833-3600
12	New Home Co. 85 Enterprise, Suite 450 Aliso Viejo 92656; nwhm.com	87 157	410,568	1,831	Aliso Viejo public NWHM	Larry Webb CEO (949) 382-7800
13	Brookfield Residential Properties Inc. 3200 Park Center Drive, Suite 1000 Costa Mesa 92626; brookfieldsocal.com	76 75	1,387,711	3,035	Calgary, Canada public TSX:BRP	Adrian Foley President, COO (714) 427-6868

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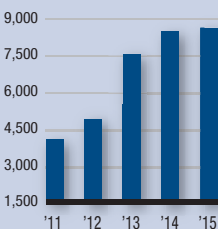
MERGER: CalAtlantic Group was formed last year with the \$5.2 billion merger of Irvine-based Standard Pacific Homes and Westlake Village-based Ryland Group.

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14	LA Urban Homes 475 Washington Blvd. Marina del Rey 90292; laurbanhomes.com	70 89	512,486	1,914	Marina del Rey private	Jeff Lee President (310) 827-0171
15	Richmond American Homes of California 5171 California Avenue, Suite 120 Irvine 92617; richmondamerican.com	61 58	521,244	1,726	Denver public MDC	Leonard Miller Southern California President (800) 852-9714
16	Williams Homes Inc. 21080 Centre Pointe Parkway, Suite 101 Santa Clarita 91350; williamshomes.com	54 68	862,926	3,076	Santa Clarita private	Lance Williams CEO, President (661) 222-9207
17	Far West Industries 2922 Daimler St. Santa Ana 92705; farwestindustries.com	54 0	528,269	1,466	Santa Ana private	Scott Lissoy President (949) 224-1970
18	Shea Homes 655 Brea Canyon Road Walnut 91789; sheahomes.com	48 58	411,781	1,681	Walnut private	Bert Selva CEO, President (909) 594-9500
19	CityView 10877 Wilshire Blvd., 12th Floor Los Angeles 90024; cityview.com	47 NA	369,170	1,671	Los Angeles private	Sean Burton President (310) 566-8700
20	Tri Pointe Homes Inc. 19520 Jamboree Road, Suite 200 Irvine 92612; tripointehomes.com	46 157	1,105,511	2,682	Irvine public TPH	Douglas Bauer CEO (949) 478-8600
21	CalAtlantic Group 15360 Barranca Parkway Irvine 92618; calatlantichomes.com	41 33	623,634	1,906	Irvine public CAA	Scott Stowell Executive Chairman (949) 789-1600
22	Eco Homes 8447 Wilshire Blvd., Suite 400 Beverly Hills 90211; etcohomes.com	41 25	1,861,012	2,191	Beverly Hills private	Afshin Etebar President (310) 691-5500
23	Habitat for Humanity of Greater Los Angeles 8739 Artesia Blvd. Bellflower 90706; habitatla.org	38 40	298,108	1,158	Atlanta private ¹	Erin Rank CEO, President (310) 323-4663
24	MBK Homes 4 Park Plaza, Suite 1000 Irvine 92614; mbkhomes.com	36 69	560,542	1,709	Irvine public ² TYO:8031	Tim Kane CEO (949) 789-8300
25	Taylor Morrison 100 Spectrum Center Drive, Suite 100 Irvine 92618; taylor Morrison.com	36 19	909,429	2,945	Scottsdale, Ariz. public TMHC	Phil Bodem Division President (949) 341-1200

¹ Habitat for Humanity is a non-profit organization.
² MBK Homes is a division of MBK Real Estate Ltd., the U.S. real estate development arm of Tokyo-based Mitsui & Co. Ltd.
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time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2016 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from the YGS Group, (800) 290-5460 ext. 100.

Construction Zone
The number of single-family home permits issued in L.A. County rose again last year.



Source: U.S. Department of Commerce